



ENMR•Plateau Selects the EXA Powered Calix E7 for Two BTOP Broadband Stimulus Projects

Middle-mile initiatives to bring advanced broadband infrastructure to rural New Mexico and Texas

PETALUMA, CA—May 11, 2011—[Calix, Inc.](#) (NYSE: CALX) today announced that two-time Broadband Stimulus award winner [ENMR•Plateau Telecommunications \(ENMR•Plateau\)](#) has selected the [EXA Powered Calix E7 Ethernet Service Access Platform \(ESAP\)](#) for both of its awarded Fiber Forward advanced broadband projects. The E7 ESAP will provide ultra fast, high capacity, and reliable middle mile transport services for both of these initiatives, delivering network traffic over Ethernet at speeds of up to 10 gigabits per second (10 Gbps). This advanced open network infrastructure will serve anchor institutions throughout eastern New Mexico and West Texas, providing potential subscribers with the foundation for advanced broadband connectivity, and facilitating faster and more affordable broadband services, distance learning programs, and telemedicine access. The two ENMR•Plateau Broadband Stimulus awards combined total \$40.1 million in overall funds, including \$27.7 million grants, and matching funds and in-kind contributions of \$12.4 million, which include plant engineering, materials, labor, and other costs, including access equipment.

“We believe that a leading indicator of the future economic viability of rural communities is their access to an advanced high-speed broadband infrastructure,” said Tom Phelps, CEO of ENMR•Plateau. “With the help of these grants and other funds and contributions we have made to these projects, we believe that we are laying the foundation for these rural regions of eastern New Mexico and West Texas to attract sustainable growth for many years to come. By working closely on this project with our long-time partner Calix, we are confident that we are working with the right company, systems, and technologies to make these ambitious projects a reality.”

ENMR•Plateau plans to deploy the Calix E7-2 ESAP to provide 10 Gbps Ethernet (10GE) transport services across this rural region. The flexibility and modularity of the E7-2 will allow ENMR•Plateau to deploy advanced broadband infrastructure cost effectively in hard-to-reach rural areas, yet scale to meet the emerging service requirements of tomorrow. Capable of delivering both gigabit passive optical network (GPON) and point-to-point gigabit Ethernet (GE) drops as well as 10GE aggregation and transport services, the E7-2 gives ENMR•Plateau a variety of deployment options capable of delivering advanced fiber-to-the-premises services to its subscribers.

"Building on its sixty-year history of delivering advanced communications services to eastern New Mexico and West Texas, ENMR•Plateau is now expanding its reach into new regions and deploying a broadband infrastructure capable of delivering a whole new generation of services," said John Colvin, vice president of field operations at Calix. "Because of their vision and their investment, an entire region of nearly three-quarters of a million people will have the potential to benefit from a world-class communications network, providing new opportunities for economic, educational, and social development. Calix is proud to be a key partner in this Fiber Forward initiative, and congratulates the citizens of the region on being the beneficiaries of one of the nation's premiere communications infrastructures."

With today's announcement, aggregate Calix vendor selections by Broadband Stimulus winners for "last mile" and "middle mile" awards has now reached 48 different projects representing approximately \$923 million in Stimulus-related grants, loans, and private investment for plant engineering, materials, labor, and other costs, including access equipment.

About Calix

Calix (NYSE: CALX) is a global leader in access innovation. Its Unified Access portfolio of broadband communications access systems and software enable communications service providers worldwide to be the broadband provider of choice to their subscribers. For more information, visit the Calix website at www.calix.com.

This press release may contain forward-looking statements that are based upon management's current expectations and are inherently uncertain. Forward-looking statements are based upon information available to us as of the date of this release, and we assume no obligation to revise or update any such forward-looking statement to reflect any event or circumstance after the date of this release, except as required by law. Actual results and the timing of events could differ materially from current expectations based on risks and uncertainties affecting the Company's business. The reader is cautioned not to unduly rely on the forward-looking statements contained in this press release. Additional information on potential factors that could affect Calix's results and other risks and uncertainties are detailed in its report on Form 10-Q for the fiscal quarter ended March 26, 2011, filed with the SEC on April 29, 2011, available at <http://www.sec.gov>.

Press Inquiries:

Catherine Koo
415-992-4400
calix@lewispr.com