



Craw-Kan Moves Fiber Forward with Calix B6 ESANs

Project leverages Active Ethernet and VDSL2 to bring advanced broadband services to rural Kansas

PETALUMA, CA—April 19, 2011—[Calix, Inc.](#) (NYSE: CALX) today announced that [Craw-Kan Telephone Cooperative \(Craw-Kan\)](#) has selected the [Calix B6 Ethernet Service Access Nodes \(ESANs\)](#) to move Fiber Forward in its network. In select exchanges across its 33 exchange footprint, Craw-Kan will be pulling fiber deeper into its network, leveraging Active Ethernet and very high speed digital subscriber line 2 (VDSL2) technologies to bring its subscribers advanced broadband services like advanced IPTV and ultra high-speed internet access, along with reliable voice services.

"Craw-Kan continues to invest in our network infrastructure, bringing increasingly advanced broadband services to the communities we serve, improving our service quality, and leveraging the power of broadband to enhance the quality of life of our customers," said Dan Droessler, Operations Manager at Craw-Kan. "By leveraging new Ethernet-based Active Ethernet and VDSL2 technologies into our network, we are bringing one of the nation's most advanced communications infrastructures to our rural region. We look forward to working with Calix on this Fiber Forward initiative, as they provide us with the right combination of advanced technology, deployment flexibility, and experience in enabling rural broadband to give us the confidence that we'll be ready to meet the ever-changing demands of our subscribers."

Craw-Kan will be leveraging the B6 ESANs and, where they deploy fiber-to-the-premises (FTTP), the [2000 family of optical network terminals \(ONTs\)](#). These systems are the most recent additions to the Calix Unified Access portfolio – the most widely deployed fiber access solutions in North America as measured by both service provider deployments (Broadband Properties Magazine, October 2010) and OLT ports (Infonetics, Q4 2010), and the most widely deployed digital subscriber line (DSL) solutions among rural North American service providers. The B6 ESANs, with [integrated 10 gigabits per second Ethernet \(10GE\) ring technology](#) and sub-50 millisecond recovery capability for powerful access transport, will provide each subscriber with advanced broadband services, including IPTV, ultra high-speed internet access, and reliable GR-303 or VOIP services in the targeted deployment areas.

"For more than 50 years, Craw-Kan has been an integral part of its community, bringing advanced and reliable communication services to their members and giving this rural area the ability to communicate with the world," said John Colvin, vice president of field operations at Calix. "As the world continues to

change, Craw-Kan continues to innovate – pulling fiber deeper into their network and bringing increasingly advanced services to their subscribers. Calix looks forward to working with Craw-Kan on this Fiber Forward initiative, and is fully committed to providing the technology and support necessary to keep a step ahead of the expanding service demands of this region.”

About Calix

Calix (NYSE: CALX) is a global leader in access innovation. Its Unified Access portfolio of broadband communications access systems and software enable communications service providers worldwide to be the broadband provider of choice to their subscribers. For more information, visit the Calix website at www.calix.com.

This press release may contain forward-looking statements that are based upon management’s current expectations and are inherently uncertain. Forward-looking statements are based upon information available to us as of the date of this release and we assume no obligation to revise or update any such forward-looking statement to reflect any event or circumstance after the date of this release, except as required by law. Actual results and the timing of events could differ materially from current expectations, based on risks and uncertainties affecting the Company's business. The reader is cautioned not to unduly rely on the forward-looking statements contained in this press release. Additional information on potential factors that could affect Calix’s results and other risks and uncertainties are detailed in its report on Form 10-K for the fiscal year ended December 31, 2010, filed with the SEC on February 24, 2011, available at <http://www.sec.gov>.

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