



Audeamus and Baca Valley Select the Calix B6 for Regional Broadband Stimulus Initiatives

Fiber Forward projects to bring advanced broadband services to rural California and New Mexico

PETALUMA, CA—April 13, 2011—[Calix, Inc.](#) (NYSE: CALX) today announced that Broadband Stimulus award winner Audeamus, a wholly-owned subsidiary of [Sebastian Enterprises](#), and [Baca Valley Telephone Company, Inc.](#) (Baca Valley) have each selected the [Calix B6 Ethernet Service Access Nodes \(ESANs\)](#) for their respective Fiber Forward initiatives to bring advanced broadband services to the residents, businesses and community institutions of their respective regions of California and New Mexico. Capable of delivering advanced Ethernet services over both fiber and copper, the B6 ESAN will leverage both Active Ethernet (AE) and asymmetric digital subscriber line 2 plus (ADSL2+) technologies to flexibly bring fast high-speed Internet and reliable voice services to these communities. The awards together total more than \$8.7 million in overall funds, including two grants totalling \$4.3 million and two loans for \$4.4 million for plant engineering, materials, labor, and other costs, including access equipment.

The Audeamus Broadband Stimulus initiative will leverage AE technology across the B6 ESAN and the [2000 family of ONTs](#) to deliver advanced broadband services capable of delivering up to 1 gigabit per second (Gbps) of symmetrical bandwidth to each subscriber. This will bring one of the nation's fastest broadband access infrastructures to the communities of San Joaquin, Tranquillity, and a portion of rural West Fresno County, California. Approximately 5,000 people, as well as businesses, schools, medical facilities, government and other community anchor institutions, will potentially benefit from advanced IPTV, voice, and ultra-fast data services delivered to these communities.

"With the federal stimulus funds and the field-proven experience of a vendor like Calix, our rural communities will benefit from advanced communication connectivity that will open the door for them to compete in today's global economy," said Mitch Drake, general manager of Sebastian Enterprises. "Until now, residents and businesses in these counties were severely limited in their ability to access broadband. Once this project is completed, we believe our county will have one of the most advanced broadband infrastructures in the country."

Baca Valley will deploy ADSL2+ technology in its network across the B6 ESAN to deliver high speed broadband services to 373 households and businesses in Union and Colfax counties. This Fiber Forward initiative will be key to the economic development of northeastern New Mexico, bringing broadband to farms and ranches in some areas that were previously beyond the reach of broadband.

"The Broadband Stimulus award is significant for the citizens and businesses of our region, many of whom to date have not yet benefited from full broadband access," said Paul Briesch, vice president and general manager at Baca Valley. "This is a strategic investment in the future of our communities that will provide the infrastructure needed to help students learn and small businesses grow. By leveraging Calix's advanced access technologies, we feel confident in our ability to bring new broadband-enabled opportunity to some of the farthest reaches of our region."

"We would like to congratulate Audeamus and Baca Valley and the rural residents of their respective serving areas, for their Stimulus awards and the transformative opportunities that these federal funds afford," said John Colvin, vice president of field operations at Calix. "Bringing broadband to rural America is the right thing to do, improving not only the quality of life, but also the potential for global competitiveness of the communities served. We are excited to have been chosen to support and enable these Fiber Forward initiatives, and look forward to helping to build a broadband network infrastructure that will encourage opportunity in this region for the next decade and beyond."

With today's announcement, aggregate Calix vendor selections by Broadband Stimulus winners for "last mile" and "middle mile" awards have now reached 42 different projects representing approximately \$738 million in Stimulus-related grants, loans, and private investment for plant engineering, materials, labor, and other costs, including access equipment.

The Calix Unified Access portfolio, including the Calix B6 ESANs, will be on display at the [IP Possibilities Conference and Expo](#) in Kansas City, MO, and will be demonstrated during exposition hours on April 13 and 14 at Calix booths 400-403.

About Calix

Calix (NYSE: CALX) is a global leader in access innovation. Its Unified Access portfolio of broadband communications access systems and software enable communications service providers worldwide to be the broadband provider of choice to their subscribers. For more information, visit the Calix website at www.calix.com.

This press release may contain forward-looking statements that are based upon management's current expectations and are inherently uncertain. Forward-looking statements are based upon information available to us as of the date of this release and we assume no obligation to revise or update any such forward-looking statement to reflect any event or circumstance after the date of this release, except as required by law. Actual results and the timing of events could differ materially from current expectations, based on risks and uncertainties affecting the Company's business. The reader is cautioned not to unduly rely on the forward-looking statements contained in this press release. Additional information on potential factors that could affect Calix's results and other risks and uncertainties are detailed in its report on Form 10-K for the fiscal year ended December 31, 2010, filed with the SEC on February 24, 2011, available at <http://www.sec.gov>.

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