



Broadband Stimulus award winner XIT Rural Telephone Cooperative selects Calix for “Fiber Forward” initiative

Plans to offer advance broadband services to “underserved” and “unserved” rural communities in Texas; Calix customers eclipse \$100 million milestone in aggregate value of Broadband Stimulus projects underway

PETALUMA, CA—July 7, 2010—[Calix, Inc.](#) (NYSE: CALX) today announced that Broadband Stimulus award winner [XIT Rural Telephone Cooperative \(XIT\)](#) has selected the [Calix Unified Access portfolio](#) to address its “Fiber Forward” initiatives in rural Texas. XIT will leverage advanced fiber and copper access technologies to deliver a superior broadband services experience to underdeveloped parts of its access network. This vendor selection by XIT pushes the total number of Calix Broadband Stimulus award winner selections to nine, which in aggregate represent over \$100 million in Stimulus-related grants, loans, and private investment for plant engineering, materials, labor, and other costs, including access equipment.

Serving subscribers across the northwest Texas panhandle, XIT’s Round One Broadband Stimulus award consists of a \$3.1 million grant and \$3.2 million in private funds. XIT’s project plans are focused on its Dalhart and Stratford Texas serving areas, where the cooperative will be upgrading and expanding its broadband and video infrastructure. XIT will be leveraging a combination of [E5-121 and E5-111 Ethernet Service Access Nodes \(ESANs\)](#) for targeted very high-speed digital subscriber line 2 (VDSL2) and asymmetrical digital subscriber line 2 plus (ADSL2+) services, as well as the [E7 Ethernet Service Access Platform \(ESAP\)](#) for gigabit Ethernet (GE) aggregation and 10GE transport applications. As Darrell Dennis, general manager of XIT states, “Folks in our rural corner of Texas look to XIT for their video and broadband connection to the world. The video experience of Calix across its E-Series platforms gives us the confidence that we can deliver superior IPTV services with minimal downtime for our subscribers.”

XIT has also submitted an additional application for Round Two Broadband Stimulus award consideration.

“It’s taken a while to develop, but we are now seeing the Broadband Stimulus program bear fruit, and not surprisingly, Calix is emerging as a key enabler,” said Matt Davis, director of broadband services at IDC, the premier global market intelligence firm. “Calix has been a market leader among those U.S. rural independent operating companies targeted by the Stimulus program, and is also a leading provider of fiber access platforms – a technology favored by the agencies in Round One awards – to rural America. Even though we are only a fraction of the way through the Stimulus award process, Calix’s combination of market focus and existing fiber access market leadership bodes well for Calix and its customers looking forward.”

About Calix

Calix, Inc. is a leading provider in North America of broadband communications access systems and software for copper- and fiber- based network architectures that enable communications service providers to connect to their residential and business subscribers. Calix has shipped over six million ports of its Unified Access Infrastructure portfolio to more than 500 North American and international customers, whose networks serve over 40 million subscriber lines in total.

This press release may contain forward-looking statements that are based upon management's current expectations and are inherently uncertain. Forward -looking statements are based upon information available to us as of the date of this release and we assume no obligation to revise or update any such forward-looking statement to reflect any event or circumstance after the date of this release, except as required by law. Actual results and the timing of events could differ materially from current expectations, based on risks and uncertainties affecting the Company's business. The reader is cautioned not to unduly rely on the forward-looking statements contained in this press release. Additional information on potential factors that could affect Calix's results and other risks and uncertainties are detailed in its report on Form 10-Q for the fiscal quarter ended March 27, 2010, filed with the SEC on May 7, 2010, available at <http://www.sec.gov>.

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