



Telecommunications Services of Trinidad and Tobago Selects Ethernet-based Calix E-Series Platform

Small-Form-Factor E5-100 Product Family Delivers Advanced Broadband Services to Multi-Dwelling Units Throughout the Islands

JANUARY 30, 2008, PETALUMA, CA—Calix today announced that Telecommunications Services of Trinidad and Tobago (TSTT) has selected the Calix E5-100 product family to provide innovative gigabit Ethernet solutions to office buildings and residential multi-dwelling unit (MDU) locations. TSTT is one of the largest service providers in the Caribbean, serving over 350,000 wireline and one million wireless customers, and is jointly owned by the Government of Trinidad and Tobago and Cable & Wireless.

TSTT plans to utilize the Calix E5-100 product family as a right-sized solution for extending Gigabit Ethernet services to MDUs. The E5-100 product family often acts as an extension to existing Calix C7 multiservice access platforms, which deliver broadband capabilities to more than 150,000 TSTT customers, or can connect directly to the MPLS core network. An integrated complement to the Calix C7, the E5-100 product family is managed via the Calix Management System (CMS), allowing TSTT to administer, maintain, and provision its entire island-wide access network of Calix products using a single, centrally located management solution.

According to Cedric Cole, TSTT vice president of access infrastructure and new business, "We had an urgent need to extend broadband services to key MDU locations on the islands of Trinidad and Tobago. We identified and selected the E5-100 Ethernet service platform based on installation simplicity, ease of provisioning, and the ability to immediately deliver 20+ Mbps broadband services to MDU residents."

Designed with a native Ethernet architecture, the Calix E5-100 product family enables TSTT to connect small-form-factor access products to its IP infrastructure with multiple gigabit Ethernet fiber uplinks - while leveraging DSL for service delivery over an MDU's existing twisted-pair infrastructure. The E5-100 product family also supports future advanced broadband service delivery needs by enabling loop bonding for both ADSL2+ and VDSL2 technologies.

Roberto Peon, TSTT CEO, states, "The Calix E5-110 has allowed us to cost effectively fill an immediate service delivery need that previously would have been cost prohibitive. We see the E5-100 product family as a logical network extension that will allow us to tap into new revenue streams, enabling a new generation of residential and business services."

"The E5-100 products are continually demonstrating their design and deployment flexibility by allowing service providers to satisfy the increasing bandwidth requirements of their broadband customers across a variety of deployment scenarios," said Teresa Sperry, Calix director of multiservice over Ethernet market development. "Whether the service provider requires innovative Ethernet solutions deployed

from an MDU or central office, or as a retrofit to existing outside-plant cabinets, the Calix E5-100 product family provides a right-sized and cost-effective solution for delivering advanced broadband services.”

About Calix

Calix is the largest telecom equipment supplier focused solely on access solutions for broadband service delivery. Service providers deploy Calix access systems to enable a rich set of information, communication, and entertainment services and to expand their revenue base beyond connectivity. Calix access innovation helps service providers transform their networks from circuit to packet, narrowband to broadband, and copper to fiber. Calix has deployed millions of ports and tens of thousands of systems into hundreds of service provider networks throughout North America. For more information, visit the Calix website at www.calix.com.

About TSTT

Telecommunications Services of Trinidad and Tobago Limited, is jointly owned by the Government of Trinidad and Tobago (51%) and Cable & Wireless (49%). The company provides a complete suite of communications services throughout the twin-island state including fixed line and mobile communications, broadband Internet access, lease lines, and data services. TSTT is the only communications solutions provider in the country deploying both wireless and wired next generation networks with voice, data, and multimedia capabilities making it one of the most advanced solutions providers in country. The company’s customers include key industry leaders in the finance, energy, government, and tourism sectors. For more information, visit the TSTT website at www.tstt.co.tt.

This press release may contain forward-looking statements that are based upon management’s current expectations and are inherently uncertain. Forward-looking statements are based upon information available to us as of the date of this release and we assume no obligation to revise or update any such forward-looking statement to reflect any event or circumstance after the date of this release. Actual results and the timing of events could differ materially from current expectations.

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